

The insurance partner

PRESS RELEASE

Record Credits and BNP Paribas Cardif extend partnership in Belgium

Brussels, 10 March 2022 – Record Credits and BNP Paribas Cardif extend their partnership in Belgium. This makes BNP Paribas Cardif one of the two suppliers of term life insurances from Record Credits. The lender and the insurer have been working together since 2005 and are now extending their partnership.

Brokers who take out a credit with Record Credits can therefore immediately apply for a term life insurance from BNP Paribas Cardif. Hypo Protect, BNP Paribas Cardif's term life insurance, offers protection in the event of death, disability and unemployment. The insurance is characterized by a competitive rate and the additional services that customers can use free of charge: Second Medical Advice and Cardif Assistance. With the 'Second Medical Advice' service, customers receive advice when being diagnosed a serious illness. Advice is performed remotely by MediGuide medical specialists. 'Cardif Assistance' is assistance insurance for families in the event of the insured's death.



"We are pleased to extend our successful partnership with BNP Paribas Cardif. And we are convinced that this commitment is also a good thing for both brokers and customers." said Dirk Baele, Head of sales at Record Credits about the renewed partnership.

"Both we and Record Credits are strong players in the market. This collaboration therefore feels very logical for us as a partnership insurer. Together we make the mortgage customer journey more efficient and accessible for both advisor and customer. I am very proud that we are extending this great collaboration." said Olivier Villers, Chief Brokerage Officer at BNP Paribas Cardif in Belgium, about the collaboration with Record Credits.



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About BNP Paribas Cardif

The world leader in bancassurance partnerships¹ and creditor insurance², BNP Paribas Cardif plays an essential role in the lives of its customers, providing them with savings and protection solutions that let them realize their goals while protecting themselves from unforeseen events. As a committed insurer, BNP Paribas Cardif works to have a positive impact on society and to make insurance more accessible. In a world that has been deeply transformed by the emergence of new uses and lifestyles, the company, a subsidiary of BNP Paribas, has a unique business model anchored in partnerships. It co-creates solutions with more than 500 partner distributors in a variety of sectors (including banks and financial institutions, automotive sector companies, retailers, telecommunications companies, energy companies among others), as well as financial advisors and brokers who market the products to their customers. With a presence in 33 countries and strong positions in three regions – Europe, Asia and Latin America – BNP Paribas Cardif is a global specialist in personal insurance and a major contributor to financing for the real economy. With nearly 8,000 employees worldwide, BNP Paribas Cardif had gross written premiums of €24.8 billion in 2020.

¹ Source: Finaccord - 2018

² Source: Finaccord - 2020

About Record Credits

Record Credits is a Belgian lender for private individuals and the self-employed. It offers its customers a full range of consumer and home loans. To this end, she works closely with 650 independent credit brokers and 440 car dealers.

Record Credits combines a wide range of quality, tailor-made credit solutions with a sustainable partnership with experienced credit intermediaries. In this way, it creates added value for the customer and strengthens its leading position in the Belgian credit brokerage for many years. As a subsidiary of ING Belgium, Record Credits can count on a stable financial basis.



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